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Ekika Art & Families The lovely monkey and his friends





- Ekika was created by Ekika Art Co. (EAC)
- Master Agent: Bubble Mon Licensing
- Has been created by 7 years
- Products:
 - Stationery
 Paper Products
 Plastic Products
 Car accessories
 2D in mobile content

Main characters:

Ekika
Yoko Sky (Bees Family)
Pinkie Family (Rabbit Family)
Sweet Mura (Squirrel Family)
Chicken Babu (Chicken Family)

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- The main character in this series
 - Ekika (lovely monkey)
- Characteristics:
 - has great passion towards everything
 - active and outgoing
 - Favorite food: cake
 - Favorite activity: hanging around
 - Scared thing: Being trapped

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- Other characters:
 Yoko Sky (Bees Family)
 - A Cute bee
- Characteristics:
 - Hardworking, patient and tough
 - Favourite food: all sweeties
 - Favorite activity: making cake
 - Scared thing: doing something wrong



Pinkie Family



Other characters:

- Pinkie Family (Rabbit Family)
- A delightful rabbit



- Optimistic and easily get touching
- Favourite food: Sushi
- Favourite activity: dressing up
- Scared thing: having not enough sleep







- Other characters:
 - Sweet Mura (Squirrel Family)
 - A cheerful squirrel
- Characteristics:
 - Naïve but caring for others
 - Favourite food: BBQ
 - Favourite activity: joking
 - Scared thing: unpopular and unaccepted by others



Chicken Babu



Other characters: Chicken Babu (Chicken Family) A pleasant chicken Characteristics: introvert and shy Favourite food: chocolate Favourite activity: star gazing Scared thing: breaking the egg from the head



Female especially school-aged
 Love fancy and cute stuff

Why?

Character market

- Dominated by female
 - has psychological linkage with cute stuff
 - impulse buying
 - become more economic active



Ladies

More economic active
 Female impulse buying
 →willing and able to buy if they see it fit

Nuclear family

 children has great influence on their parent towards buying

■ → Market is expanding



Market Potential

- How to capture the market?
- Cartoon character no longer exclusive to children
 , >product not limited to stationery, but mobile animation, wallpaper
 , >increase the product variety e.g. apparel / utensils
- Use eye catching colors to grasp the attention
- \bullet \rightarrow when placing together with other character, it can be outstanding
- Strengthen product Designs more attractive
- Positioning it as a cute character for lovely ladies
- Animation in Roadshow
 - Increase the interactive content of the characters
 - \rightarrow increase popularity among all walks of life
- Launching campaign
 - Such as establishing partnership with other shop like Broadway and Cross-selling with McDonald



- Ekika With strong licensing network by Bubble Mon
- Its current largest returns is \$6.5 million per licensee annually
- With the expanding market size, the potential return would be greater.
- Together with the previous recommendation, the penetration of character in the market would be increase
- Having those marketing strategies, it is believed that the sales would be increased by 100–300%.



製作 Flash 動畫電視連續劇《韓國猴》

■1 · **集數:**312集

- ■2 · 片長: 每集 10 分鐘
- ■3·**性質**:可愛、勵志、溫情卡通片



Events & Exhibitions

Hong Kong International Licensing Show 2010/01/11-13

Hong Kong International Licensing Sh CB B 香港國際專利授權展 11-13/1/2010 13 200



The 1st China International Animation Copyright Fair – Dongguan 2009/12/30-2010/01/03

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2009 China International Animation Trade Fair -Changzhou 2009/ 10/29-11/02





2009中国(常州) 国际动漫交易会 2009 China (Changzhou) International Animation Trade Fair

The 2nd China International Cartoon Creative Industry Fair -Wuhu 2009/10/23-26

2009 West China International Cartoon & Animation Festival - Chongqing 2009/05/01-03







Hong Kong hternationalFilm & TV Market (FLMART) Hong Kong 2009/03/23-26 http://bubblen

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The 5th Guangzhou Fok Cultura | Festiva | & Huangpu 🔏 o luo Birthday §Tem p k -2009/03/07-13







2008/12/10-12

Inno Design Tech Expo, Hong Kong









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Publicity



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Products



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End of Presentation